



Date

Company _____

Line of Business _____

Hi

Thank you for considering **Power Mac Center Enterprise** as your trusted partner at work.

This proposal offers **Fixed Assets Solutions, Mobile Device Management (MDM) Solutions, Product Leasing and Finance Leasing Programs, and Training Programs** tailored for your enterprise needs in the Philippines.

Our mission is to equip your organization with innovative technology solutions that drive efficiency, security, and growth in today's competitive landscape.

By partnering with us, you gain access to:

- 01 **Special Rates on Standard and Custom Devices:** Apple devices and other technology products at prices tailored to meet your business requirements.
- 02 **Integrated Technology Solutions:** Streamline device and asset management with secured and efficient systems.
- 03 **Flexible Leasing Options:** Financial programs to support your business's technology upgrades.
- 04 **Premium Support Services:** Apple-certified experts and premium after-sales support for smooth implementation and ongoing assistance.

This proposal provides a comprehensive overview of our services, associated costs, and the next steps to help you get started.

Please feel free to reach out for any questions or if additional details are needed.

Best,

Power Mac Center Enterprise



Overview of proposal for fixed assets

We believe in simplicity and understand that this is an investment for your organization's growth. Based on your needs, please see the quotation below to get you started with Power Mac Center - Enterprise. All prices are in Philippine Pesos (PHP).

Inclusions summary

- 01 PHP
- 02 Dedicated Account Manager for technical, commercial, and asset management concerns
- 03 Premium after-sales support by Apple-certified experts
- 04 Complimentary training programs

Product Code	Quantity	Item Description	Special Price	Line Total

[illegible]



Terms and conditions

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01 **Pricing** - All prices are _____

02 **Pricing Validity** - Prices indicated above are valid for fifteen (15) days from the date of this Proposal/Quotation.

03 **Warranty** - The standard one (1) year limited Apple warranty applies to all Apple products, which may be accessed at <https://www.apple.com/legal/>.

04 **Customized to Order Products** - We offer the following Apple software: Final Cut Pro and Logic Pro. Apple software such as Motion, Compressor, and MainStage Apps are purchased separately and available exclusively from the Mac App Store.

05 **Order Processing Requirements** - A signed proposal/ quotation and/or purchase order (PO) are required to process orders.

06 **Acknowledgment of Quotation** - Orders will not be processed unless this proposal/quotation is signed by the Purchaser. By acknowledging this sales quotation/proposal, Purchaser expressly agrees to the terms and conditions indicated herein.

07 **Order and Delivery Lead Time** - Upon express acceptance of PO, the order and delivery lead time is within 5-10 business days (If available) or 4-6 weeks (For order). Should there be cancellation/s of orders on account of "manufacturer's problem", by the Principal Supplier (Apple or Third-Party Products), PMCI shall not be liable for any penalties such as but not limited to late charges and cancellation fees. Client acknowledges that it is beyond PMCI's control if the Principal Supplier at its option, suddenly declares the orders as End-Of-Life (EOL) or if the model concerned is already discontinued due to product constraint or new product introduction.

08 **Payment Terms** - Payment shall be made within days starting from the date of successful delivery or upon submission by Power Mac Center, Inc. (PMCI) of all the necessary requirements. Notwithstanding the foregoing, for Customized to Order Transactions, a fifty percent (50%) down payment shall be required before an Order is processed.

- Should the delay reach Thirty (30) day period lapse, a reminder to pay (FIRST NOTICE) will be sent to the Purchaser.

- Should the delay reach a total of Sixty (60) day period lapse, a reminder to pay (SECOND NOTICE) will be sent to the Purchaser.

- Should the delay reach a total of Ninety (90) day period lapse, a reminder to pay (THIRD NOTICE) will be sent to the Purchaser.

- Should the delay EXCEED of Ninety (90) days, a FINAL DEMAND LETTER together with the Statement of Account (SOA) will be sent to the Purchaser's e-mail and business address via courier. Further, if Purchaser fails to pay after the lapse of the period to pay indicated in the Final Demand Letter, the Purchaser shall be liable to pay a penalty interest of one percent (1%) of the outstanding amount, per month of default without need of any judicial action.

• Online Payment/Local Bank Transfer: Details will be provided upon order confirmation.

• Cash or Check Deposit/Over-the-Counter Payment: OTP bank deposit reference will be sent via email once order has been confirmed.

• For order-basis transactions, a 50% down payment is required before processing the order. Full payment must be completed before delivery.

09 **Delivery Policy** - Free single-point delivery within Metro Manila (Office/Site addresses) only. Additional Shipping cost may apply for door-to-door delivery (Residential area).

10 **Cancellation or Modification Policy** - Any cancellation or modification of a duly-accepted PO shall give rise to the liability of the Purchaser for any expenses incurred by PMC in fulfilling the orders, including but not limited to the full purchase price of the products, as the same may no longer be sold to a third-party in view of the specifications required by the Purchaser.



Why Power Mac Center Enterprise?

Partnering with Power Mac Center Enterprise ensures the following:

- 01 **Apple Expertise:** A team of certified specialists offering tailored solutions.
- 02 **Dedicated Account Management:** A single point of contact to address your needs and ensure smooth coordination.
- 03 **Corporate Discounts:** Preferential pricing on Apple devices, accessories, and services tailored to meet your enterprise needs.
- 04 **After-Sales Support:** Reliable assistance, repair services, and consultation for ongoing success from Apple-certified experts.
- 05 **Employee Choice Program:** Empower your team with the flexibility to select Apple devices that best suit their roles, enhancing productivity and satisfaction.
- 06 **Employee Purchase Program:** Exclusive discounts and easy financing options for employees to purchase Apple products for personal use.
- 07 **Apple Training Program:** Comprehensive training sessions designed to equip your employees with the skills needed to maximize the use of Apple technology.
- 08 **Mac OS and iOS Training:** Focused training programs to help your team master the Apple ecosystem for seamless integration into your workflows.
- 09 **Corporate Marketing and Partnerships:** Opportunities to collaborate on strategic campaigns and initiatives to enhance your brand's presence and impact.

Additional Solutions

While providing you with the devices as our primary focus, we also offer the following enterprise solutions to enhance your operations:

- 01 **Mobile Device Management (MDM) Solutions**
 - Securely manage, monitor, and deploy your fleet of Apple devices
 - Ensure compliance with IT policies and secure sensitive data remotely
 - Streamline updates and application management across all devices
- 02 **Training Programs**
 - Empower your workforce with training on Apple devices and software to maximize productivity
 - Custom sessions tailored to your organization's specific needs



By choosing **Power Mac Center Enterprise** as your trusted partner at work, you gain more than just access to innovative technology; you also get a reliable partner dedicated to helping your business thrive.

We look forward to working alongside you and developing this partnership!

Prepared by:

Conforme:

Enterprise Business Team

Authorized Representative
Signature over printed name / Date

Checked and noted by:

Cheche David
Head for Enterprise Business Team
Power Mac Center